

The Hancock Firm

VALUATION LITIGATION FORENSICS & ACQUISITIONS

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CURRICULUM VITAE OF SHEA HANCOCK – QUALIFICATIONS SUMMARY

Shea Hancock is in his ninth year with The Hancock Firm LLC (“www.HancockFirm.com”). The Firm provides business valuation, financial, tax, business planning, and consulting services to high-income individuals, businesses and the legal community. Shea provides client service on valuation, litigation support, and exit planning engagements. Shea also serves on the Business Development Board of Allegiance Bank Texas.

PROFESSIONAL CERTIFICATES

- Certified Valuation Analyst, National Association of Certified Valuators and Analysts (CVA)
- Chartered Merger and Acquisition Professional, Consultants’ Training Institute (CMAP)
- Certified Exit Planning Advisors, Exit Planning Institute (CEPA)

ASSOCIATION MEMBERSHIPS

- Candidate Certified Business Appraiser, Institute of Business Appraisers (IBA)
- Texas Association of Business Brokers (TABB)

BUSINESS EXPERIENCE

- The Hancock Firm, LLC, Houston, Texas
Valuation Analyst: May 2008-Present

EDUCATION

- Bachelor of Management
University of Houston 2008

CONTINUING EDUCATION

- CTI Training Institute: Report Writing: Review and Analysis, November 2013
 - BVR’s Webinar: Valuing Professional Practices, May 2013
 - BVR’s Webinar: Valuing Real Estate Holding Companies: What to do When Real Property is the Business, May 2013
 - BVR’s Webinar: Bernier: History, Impact, and Implementation, March 2013
 - CTI Workshop: The Sale Side of M&A, March 2013
 - CTI Workshop: The Buy Side of M&A, March 2013
 - CTI Workshop: Negotiation Principles and M&A in Action, March 2013
 - CTI Workshop: Tax & Legal Issues and Building an M&A Practice, March 2013
 - BVR’s Webinar: Advance Workshop on Lost Profits Calculations, February 2013
 - BVR’s Webinar: Recent Cases, Rulings, and Interpretations in Estate and Gift Valuation, February 2013
 - BVR’s Webinar: A Review of DLOM Volatility and Option Models, January 2013
 - BVR’s Webinar: What Business Valuators Need to Know When Preparing a DLOM for the IRS, January 2013
 - BVR’s Webinar: How to Quantify and Support Your DLOM Using Rates of Return, January 2013
 - BVR’s Webinar: Size and Liquidity Premiums: Proportional Roles Conference, January 2013
 - NACVA Webinar: Valuation Discounts and Premiums—The Plusses and Minuses of Value, September 2012
 - NACVA Webinar: Valuation Approaches—The Nuts and Bolts: The Completed Transaction and Guideline Public Comparable Methods, September 2012
 - NACVA Webinar: Valuation Approaches—The Nuts and Bolts: The Income Approach, September 2012
 - NACVA Webinar: Financial Statement Analysis—Getting the Story Behind the Numbers, September 2012
 - NACVA Webinar: Introduction to Business Valuation and Understanding the Engagement, September 2012
 - CTI Workshop: Certified Exit Planning Program, May 2012
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