

## SHEA HANCOCK | QUALIFICATIONS SUMMARY

Shea Hancock is in his eleventh year with Hancock Firm, LLC ("www.HancockFirm.com"). Hancock Firm provides business valuation, financial, tax, business planning, and consulting services to high-income individuals, businesses and the legal community. Shea has earned leadership roles in diverse disciplines including mergers and acquisitions, estate and gift valuations, business exit planning, litigation support involving marital and business divorces, lost profits and economic damages. Shea was selected as a 2020, 40 Under Forty Honoree by the National Association of Certified Valuators and Analysts (NACVA®) and Consultants' Training Institute (CTI®). Shea also serves on the Board of Directors for a private oil and gas service company with operations in Oklahoma.

### PROFESSIONAL CERTIFICATES

- Certified Valuation Analyst, National Association of Certified Valuators and Analysts (CVA)
- Certified Merger and Acquisition Advisor (CM&AA)
- Certified Exit Planning Advisor, Exit Planning Institute (CEPA)

### ASSOCIATION MEMBERSHIPS

- Candidate Certified Business Appraiser, Institute of Business Appraisers (IBA)
- Texas Association of Business Brokers (TABB)
- Association of Corporate Growth – Houston (ACG)
- Collaborative Divorce – Texas
- Collaborative Divorce – Houston
- Business Development Board, Allegiance Bank Texas (2008-2012)

### BUSINESS EXPERIENCE

- Hancock Firm, LLC, Houston, Texas  
Partner: May 2008-Present

### EDUCATION

- Bachelor of Management  
University of Houston 2008

### CONTINUING EDUCATION

- 2016 AICPA Forensics and Valuation Services Conference, November 2016
- CTI Training Institute: Report Writing: Review and Analysis, November 2013
- BVR's Webinar: Valuing Professional Practices, May 2013
- BVR's Webinar: Valuing Real Estate Holding Companies: What to do When Real Property is the Business, May 2013
- BVR's Webinar: Bernier: History, Impact, and Implementation, March 2013
- CTI Workshop: The Sale Side of M&A, March 2013
- CTI Workshop: The Buy Side of M&A, March 2013
- CTI Workshop: Negotiation Principles and M&A in Action, March 2013
- CTI Workshop: Tax & Legal Issues and Building an M&A Practice, March 2013
- BVR's Webinar: Advance Workshop on Lost Profits Calculations, February 2013
- BVR's Webinar: Recent Cases, Rulings, and Interpretations in Estate and Gift Valuation, February 2013
- BVR's Webinar: A Review of DLOM Volatility and Option Models, January 2013
- BVR's Webinar: What Business Valuators Need to Know When Preparing a DLOM for the IRS, January 2013
- BVR's Webinar: How to Quantify and Support Your DLOM Using Rates of Return, January 2013
- BVR's Webinar: Size and Liquidity Premiums: Proportional Roles Conference, January 2013
- NACVA Webinar: Valuation Discounts and Premiums—The Pluses and Minuses of Value, September 2012
- NACVA Webinar: Valuation Approaches—The Nuts and Bolts: The Completed Transaction and Guideline Public Comparable Methods, September 2012
- NACVA Webinar: Valuation Approaches—The Nuts and Bolts: The Income Approach, September 2012
- NACVA Webinar: Financial Statement Analysis—Getting the Story Behind the Numbers, September 2012
- NACVA Webinar: Introduction to Business Valuation and Understanding the Engagement, September 2012
- CTI Workshop: Certified Exit Planning Program, May 2012

### SPEECHES

- TSCPA: Sensitive Subject Matters in Business Valuation, November 3, 2017

### AWARDS

- 2020, 40 Under Forty Honoree, National Association of Certified Valuators and Analysts and Consultants' Training Institute

*\*Hancock Firm Valuation. Advisors. is the trade name of Hancock Firm, LLC. Hancock Firm, LLC is not a CPA firm.*